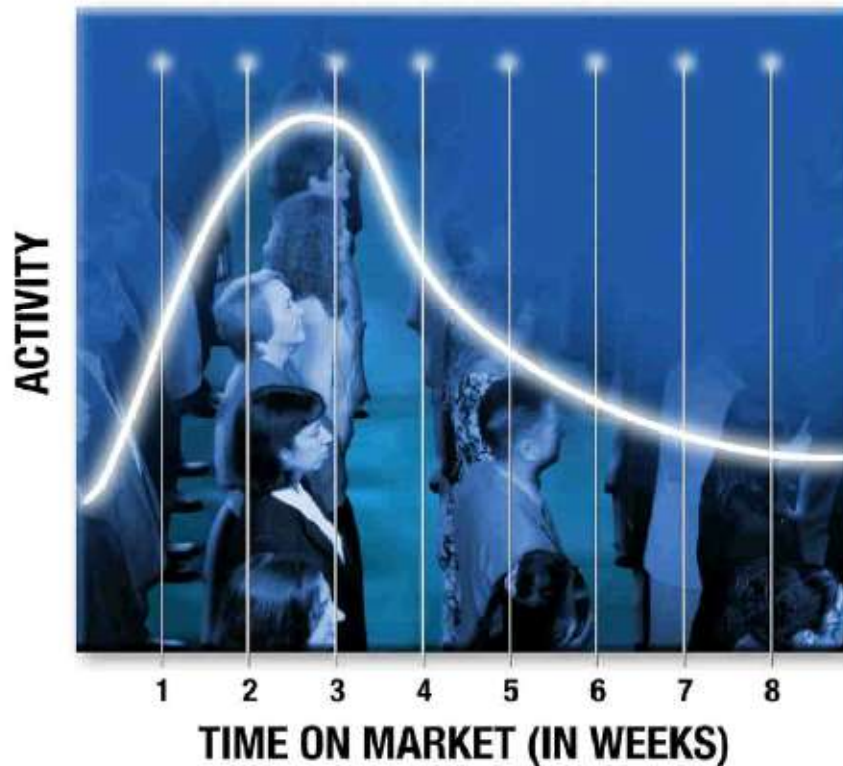


## Selling Price vs. Timing



List your home in the Realtors  
MLS for a low, flat fee at  
[BuySelf.com](http://BuySelf.com)

You need to price your home prudently from the beginning,  
when buyer interest will be high.

Timing is very important in real estate. The above graphic shows the importance of placing your property on the market at a realistic price from the start. A home attracts the most excitement and interest when it is first placed on the market for sale. A home has its greatest chance for selling when it is newly listed. Pricing your home correctly, from the start, will help it sell in the shortest possible time frame.